



**NEWTON** | BUSINESS  
IMPROVEMENT  
ASSOCIATION

2022 AGM

February 17, 2022





# AGENDA

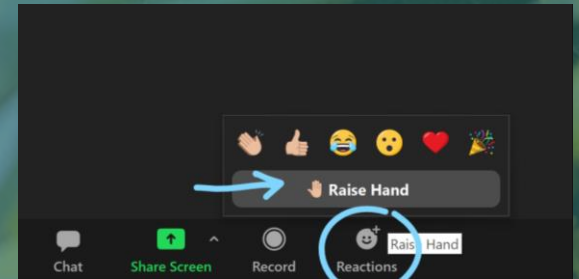
**Welcome & Housekeeping**  
**Highlights 2021 & Plans for 2022**  
**2021 Financial Statements**  
**2022 Board Nominations**  
**Acknowledgements**



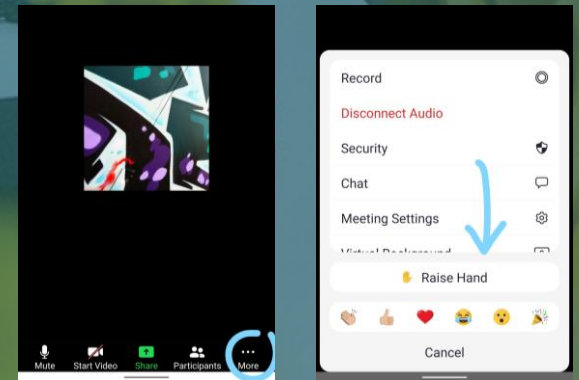
# HOUSEKEEPING

- All relevant AGM documents can be found on our [website](#) »
- Motions/Seconds will be done with 'Raise Hand' via the *Reactions* menu
- Voting will be via *Polls*
- Only one vote per business or property

DESKTOP



MOBILE



MOTION:

**TO ADOPT THE 2022 AGM AGENDA**

**TO ADOPT THE 2021 AGM MINUTES**



# MEET NEWTON BIA

2014

Newton BIA  
Established

3

Full-time  
Staff

8

Volunteer  
Board Members

428

Business  
Properties

102

Property  
Owners

\$1.01b

Assessed  
Property Value





# BIA PILLARS

**SAFETY**

**AREA ENHANCEMENT**

**GOVERNMENT RELATIONS**

**MARKETING & EVENTS**



# SAFETY

## COMMUNITY SAFETY PATROL

The Community Safety Patrol program consists of daily 8-hour patrols, 7-days a week, to address safety priorities and support crime reduction initiatives.

4,580

Nuisance Files Resolved

## NEWTON SAFETY UNIT

An integrated weekly safety initiative with the Community Safety Patrol, RCMP, Transit Police, OPTIONS, Sources, and SCPS to increase communication.

40

Weekly Meetings



# AREA ENHANCEMENT

## TEAM TIDY

Made up of a team of one; Team Tidy is a daily, proactive approach to maintaining the cleanliness of the streets within the BIA boundary

6,470

Pounds of Garbage removed

## GOODBYE GRAFFITI

Contract through Goodbye Graffiti, all graffiti is removed within the Newton BIA boundary ensuring that the area is graffiti-free

1,460

Graffiti Tags Removed

## GOODBYE GARBAGE

Contracted through Goodbye Garbage; all large garbage is disposed of within the Newton BIA boundary to combat illegal dumping

349

Pieces of Illegal Dumping Removed

## SHOPPING CART RETRIEVAL

Managed by Team Tidy; abandoned carts are returned to their respective businesses

168

Shopping Carts Returned



# GOVERNMENT RELATIONS

## COALITION OF BIAs

Monthly meeting of the four BIAs in Surrey that focuses on advocating on behalf of small businesses and communities.

22

Meetings since inception

## DIGITAL MAINSTREET

The program is built around helping main street businesses grow and manage their business through the adoption of digital tools and technology.

3

Grants Rewarded to-date



# MARKETING & EVENTS

**NEWTON NEWS**  
The Newton News provides an opportunity for the Newton BIA to gain awareness in the community and promote local news, & BIA programs.



[Read all the articles on our blog »](#)

11

Issues Published in 2021





COMING IN 2022

**137 STREET ENHANCEMENT PROJECT**

**CAR-FREE DAY SURREY**

**SPOOKTACULAR RETURNS!**

**INSTALLATION OF MURAL #11**

**SURREY BIA WEEK**



MOTION:

**TO ADOPT THE 2021 ANNUAL REPORT**



# FINANCIALS

## Statement of Operations Year Ended December 31, 2021

	2021	2020
<b>REVENUES</b>		
Business improvement grant	\$ 526,588	\$ 511,250
<b>EXPENSES</b>		
Advertising and promotion	\$ 14,861	\$ 21,932
Insurance	\$ 3,211	\$ 3,249
Administrative expenses	\$ 6,915	\$ 7,608
Government relations	\$ 14,327	\$ 3,393
Marketing	-	\$ 5,121
Area enhancement	\$ 75,067	\$ 76,588
Safety	\$ 190,070	\$ 134,315
Professional fees	\$ 8,727	\$ 8,468
Rent and utilities	\$ 29,868	\$ 28,337
Salaries and wages	\$ 131,353	\$ 126,898
	\$ 474,399	\$ 415,909
<b>EXCESS OF REVENUES OVER EXPENSES FROM OPERATIONS</b>	\$ 52,189	\$ 95,341
<b>OTHER INCOME</b>		
Interest income	-	\$ 136
Government subsidy	-	\$ 10,000
	-	\$ 10,136
<b>EXCESS OF REVENUES OVER EXPENSES</b>	\$ 52,189	\$ 105,477



MOTION:

**TO ACCEPT THE 2021 FINANCIALS**



# 2022 BUDGET

## REVENUE

Levy	\$546,364
Other Income	\$8,000

**\$554,364**

## EXPENSES

Administration	\$51,450
Wages & Benefits	\$136,164
Marketing & Events	\$76,500
Safety	\$186,000
Area Enhancement	\$92,250
Government Relations	\$12,000

**\$554,364**



MOTION:

**TO ADOPT THE 2022 BUDGET**



# NOMINATION SLATE

The Board of Directors for the Newton BIA can have up to 12 members; to serve on the board for a two-year term (Feb 2022-ACM 2024).

**Notes:**

10 Members is a quorum  
5 Directors is minimum  
2 year-term

Name	Company	Status
Linda McCabe	Value Industries	Midterm
Jaspal Brar	Allied Insurance	Midterm
Suman Basnyat	S Basnyat & Co. Inc.	Midterm
Harry Lamba	The UPS Store	Midterm
Kamil Lotfali	Newton Crossing	Midterm
Derek Ho	Kings Cross	Election
Jay Blaschuk	Sources BC	Election
Jodi Leech	Studio 73	Election

MOTION:

**TO ADOPT THE 2022 NOMINATION SLATE**



A man with a beard and a beaver are looking out from behind a metal railing. The beaver is wearing a yellow hard hat and pink sunglasses. The man is giving a thumbs up. The word "QUESTIONS?" is written in large white letters across the center of the image.

**QUESTIONS?**

MOTION:

**TO CONCLUDE THE BUSINESS OF THE AGM**



A photograph of a community engagement event. On the left, a large moose mascot is dressed in a red RCMP uniform, including a red jacket with a yellow chevron on the sleeve and a white Stetson hat with a red maple leaf. In the center, a man wearing a blue blazer, a light blue checkered shirt, blue jeans, a brown belt, and a tan Stetson hat with "RCMP" on the band stands with his hands on his hips. To the right, a blue pop-up tent has the text "Surrey RCMP YOUTH ENGAGEMENT" and the RCMP crest on its valance. Under the tent, a woman in a red shirt and a man in a grey shirt and sunglasses are standing behind a table. A sign on the table reads "Try our Fatal Vision Goggles and see how dangerous drinking and driving can be." The background shows a building with large windows and a colorful mosaic wall.

# THANK YOU!